







## **Barnaby's Lounge – Live Music Policy for Performers**

 Hastings | Intimate venue, ~50 capacity in performance space

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### **Before You Confirm A Slot – Ask Yourself:**





-  **What ticket price does an audience usually pay to see your show?**
-  **If you're looking for a guarantee fee, are you offering a *show* or a *pub gig*?**
-  **If you're playing free-entry gigs regularly in Hastings/Old Town, why would the same audience pay to see the same set at Barnaby's?**

At Barnaby's, **live music is the focus** — not background noise in a bar.

We operate more like **The White Rock Theatre** or **Kino-Teatr**, not a pub with incidental music.

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### **Our Live Music Model**

-  **Capacity:** ~50 in the performance area
-  **Ticket Price:** Ideally **£6-10** per person (or more, depending on the show)
-  **Ticketing Options:**
  - Advance tickets (we'll help promote via website / newsletter / Social Media)
  - On-the-door contributions (cash/card accepted by staff)
-  **100% of ticket/door money goes to the artist(s)**

- 🎤 For pro jazz musicians, we can guarantee a minimum £50pp and up to £150 for a trio for our regular jazz slots on Friday 8.30pm and Sunday 1.30pm
  - 🎪 Larger line-ups are possible but must be by agreement (capacity is tight)
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## What You Can Expect

- 🎒 Artists are **welcome to bring merch, EPs, albums** to sell
  - ✍️ Use our **upstairs area** for **meet & greet / signing** after your set
  - 📣 We provide **venue promotion** (flyer, social media, local listings)
  - 🍹 Two drinks per musician
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## What We Expect From You

- 📣 Help us promote! You're welcome to make your own posts, flyers, etc.
  - 🎵 **Respect our sound levels.** This is an intimate listening venue — too loud = walkouts.
  - 🧑 **Remind your audience that **Barnaby's isn't just a bar** — it's a space where people come to **listen**.**
  - 📄 Remind the audience to contribute the music charge — the more the audience gives, the more you take home
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## Are You an Amateur or Just Starting Out?

We welcome artists who are **building confidence and stage time**.

If you're not expecting payment but want to perform to a listening audience, **we can offer support slots, solo nights, or open-stage opportunities**.

Just be clear about where you're at — we love helping emerging talent.

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## **Performer's Guide to Announcements During the Show**

A good reminder keeps the music sustainable. Here's a simple script to include during each set:

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### **Suggested Announcement (say once in each set)**

“Thank you so much for coming tonight! Just a reminder: there is a music charge at Barnaby's to help keep live music sustainable in this small venue.

 100% of that charge comes to us as the performers — so please be generous when the staff come round with the tin. You can contribute by **cash or card**. Thank you!”